

30 October 2007

Cheerful Scout Plc ('Cheerful Scout' or 'the Company')
Final results

Cheerful Scout plc, the AIM listed multi-media specialist, announces its results for the year ended 30 June 2007.

Overview

- Focused on widening offering and building a broad based consultancy through organic growth or via acquisition
- Core DVD production and design division increased market share and delivered a number of diverse projects for a wide range of leading distributors
- Corporate creative consultancy going through a transitional period
- Film and video production team working with an increasing number of blue-chip companies including BP and BAA
- Events team slowed in the second half - examining how best to build on strengths in this area
- Established joint venture to fully utilise technology and creative abilities and take advantage of opportunities in the business intelligence market
- Won two awards at the New York Festivals International Film & Video Awards for films produced for the COI and the UK Home Office
- Profit before taxation and goodwill amortisation of £141,012 (2006: £259,032)
- Turnover of £2,085,367 (2006: £2,173,163)
- Gross profit of £867,360 (2006: £864,551) and cash balances stand at £1,039,275 (2006: £885,559)

Chairman's Statement

We continue to make progress as we diversify into new complementary areas and build on our position as a leading multi-media creative consultancy. Our focus has primarily been orientated around establishing a wider offering for our clients and building a broad based consultancy, which has the ability to offer an all encompassing solution.

We have recognised that we need to expand our offering to maintain our profile in an ever-increasing competitive environment. The market has been tough but I feel that although we have remained relatively flat in terms of turnover, we have the ability and technical offering to fulfil our growth ambitions.

Financial Results

Whilst our trading subsidiary continues to be profitable, costs involved in running a public company have increased. Our focus on building a foundation for future growth has meant that our numbers are relatively static and as a result the Group is reporting a profit before taxation and goodwill amortisation of £141,012 (2006: £259,032) on a turnover of £2,085,367 (2006: £2,173,163) for the year ended 30 June 2007. Gross profit increased 1.81% to £867,360 (2006: £864,551) and cash balances stand at £1,039,275 (2006: £885,559). No dividend will be payable, but the Directors continue to review this position.

The financial results of the Group for the year ended 30 June 2007 have been prepared under United Kingdom Generally Accepted Accounting Principles (UK GAAP) and not International Financial Reporting Standard (IFRS). The Group will adopt IFRS principles with effect from 1 July 2007.

Operations

Cheerful Scout's two key divisions incorporate a corporate creative consultancy and a DVD production and design facility. Whilst we were pleased with the growth of our core DVD production and design division, which delivered a number of diverse projects for a wide range of leading distributors, our corporate creative consultancy has been going through a transitional period. We believe this division has a bright future but understand the need to increase investment and attract the right people to drive it forward.

Additionally, to fully utilise our technology and creative abilities and take advantage of opportunities in the rapidly maturing business intelligence market we have established a new joint venture company, which is breaking new ground and we hope will add significant turnover in the longer term.

Corporate Creative Consultancy Division

Film and Video Programme Production

Our production team, which conceives and produces unique films and videos for a wide range of corporations and organisations, continues to perform well. We are working with an increasing number of blue-chip companies and believe that our reputation is growing within the industry as a provider of choice.

We have added big names to add to our client list including BP, for whom we created an internal film working alongside BP's chief scientist Steve Koonin. Also, in addition to our COI and Centrica rosters, we have won a three year contract with BAA.

Other companies we have worked for during the year include the University of Huddersfield, the Royal Bank of Scotland and Allianz, for whom we produced two corporate films. Additionally, we further strengthened our relationship with the Department of Optometric Continuing Education & Training ('DOCET') when we were contracted to produce two videos as follow-on work from the video produced in August 2006.

I was particularly happy that our presentational abilities were recognised in the form of the two awards, which we won at the New York Festivals International Film & Video Awards for two films we produced for the COI and the UK Home Office. I remain confident that through investment the Company will thrive.

Events

We devise and stage dynamic and engaging live events and conferences for corporate clients. These are truly interactive events and include high-impact 3D visual presentations in which live elements can be created and incorporated in real time, ultimately driving and shaping the outcome of a conference.

Earlier in the year, the team was very busy producing a number of major events in the UK and Europe including a week long event for Allen & Overy to mark the opening of the global law firm's new London headquarters and two events for top corporate communications professionals in the UK in partnership with CorpComms Magazine. However, in recent months the pace has slowed and we are now examining how best to build on our strengths in this area. Possibilities include acquiring a complementary outfit and additional experienced people.

DVD Production and Design Division

Our DVD production and design facility has performed well this year, increasing its market share through the acquisition of new clients and work on numerous high-profile titles. This has been further strengthened by a two-year contract with Contender Entertainment Group.

We have created an extensive list of titles for the corporate and retail markets including a number of major features such as La Vie en Rose and City of Violence and various television series such as Life on Mars and Spooks. We are also working with a growing number of major distribution companies including FremantleMedia, 2 entertain, Icon, 16 Films, Clear Vision and Universal Pictures.

We now have a strong foothold in the sector and believe that with the right economic conditions we can gain even more market share. For this reason, we have invested in additional high-end equipment and expect to see further growth in this division.

Business Data Interactive Joint Venture

In August 2007 we took the decision to form a new 60/40 joint venture company, Business Data Interactive ('BDI'), with Apperly & Associates Limited ('A&A'), to fully optimise the potential of our proprietary visualisation software package, which displays business data using real-time, 3D video graphics, allowing the user rapidly to assess and compare multiple business scenarios. By combining our technology with A&A's sophisticated analytics and advanced data mining capabilities, BDI aims to develop powerful, bespoke computer software programmes to analyse and display business data.

We believe our technology is at the forefront of the vast business intelligence market and we are excited about the opportunities presenting themselves to us.

Dr James Apperly, who is fronting the new joint venture company, has considerable experience and excellent contacts in the corporate arena. He previously worked at leading management consultancy, McKinsey & Company, after which he established A&A where he worked with a number of blue-chip companies including BP and Chevron-Texaco US designing and implementing business intelligence systems.

The Team

The team is naturally key to the success of the business and I am highly confident in each member's abilities to help Cheerful outshine its competitors. We use the best talent available and that includes the talent for working as a strategic partner with our clients as well as talent in the creative, technical and visual areas.

Our team members are dedicated to the job, expect the best of each other and believe in our business ethic which is based on one simple aim - to make every project the best it can be.

We have an active recruitment policy and are looking to further strengthen the team on both the creative and sales sides.

Outlook

Having established the areas within the business which need further development, the Company is focused on strengthening its offering through organic growth or via acquisition. I look forward to updating shareholders on our progress.

S Appleton

Chairman

29 October 2007

Consolidated profit and loss account
For the year ended 30 June 2007

| | Notes | Pre goodwill amortisation £ | 2007 Goodwill amortisation £ | 2007 Total £ | Pre goodwill amortisation and reorganisation costs £ | Goodwill amortisation and reorganisation costs £ | 2006 Total £ |
|--|-------|-----------------------------------|---------------------------------------|--------------------|---|---|--------------------|
| Turnover | 2 | 2,085,367 | - | 2,085,367 | 2,173,163 | - | 2,173,163 |
| Cost of sales | | (1,218,007) | - | (1,218,007) | (1,308,612) | - | (1,308,612) |
| Gross profit | | 867,360 | - | 867,360 | 864,551 | - | 864,551 |
| Administrative expenses | | (764,188) | (25,476) | (789,664) | (635,581) | (50,499) | (686,080) |
| Operating Profit | 3 | 103,172 | (25,476) | 77,696 | 228,970 | (50,499) | 178,471 |
| Interest receivable | | 37,840 | - | 37,840 | 30,104 | - | 30,104 |
| Interest payable and similar charges | 4 | - | - | - | (42) | - | (42) |
| Profit on ordinary activities before taxation | | 141,012 | (25,476) | 115,536 | 259,032 | (50,499) | 208,533 |
| Tax on profit on ordinary activities | 5 | (3,036) | - | (3,036) | (54,000) | - | (54,000) |
| Retained profit for the year | 14 | 137,976 | (25,476) | 112,500 | 205,032 | (50,499) | 154,533 |
| Earnings per ordinary shares: | | | | | | | |
| Basic | 7 | | | 1.14796p | | | 1.57687p |
| Diluted | 7 | | | 1.13929p | | | 1.56932p |

The profit and loss account has been prepared on the basis that all operations are continuing operations.
There are no recognised gains or losses other than those passing through the profit and loss account.

Balance Sheets
As at 30 June 2007

| | Notes | Group | | Company | |
|--|-------|-----------|-----------|-----------|-----------|
| | | 2007 £ | 2006 £ | 2007 £ | 2006 £ |
| Fixed assets | | | | | |
| Intangible assets | 8 | 817,003 | 793,194 | - | - |
| Tangible assets | 9 | 91,159 | 129,678 | - | - |
| Investments | 10 | - | - | 1,700,000 | 1,700,000 |
| | | 908,162 | 922,872 | 1,700,000 | 1,700,000 |
| Current assets | | | | | |
| Stock | | 2,285 | 2,268 | - | - |
| Debtors | 11 | 465,339 | 615,914 | 249,534 | 519,669 |
| Cash at bank and in hand | | 1,039,275 | 885,559 | 918,983 | 742,811 |
| | | 1,506,899 | 1,503,741 | 1,168,517 | 1,262,480 |
| Creditors: amounts falling due within one year | 12 | (237,569) | (361,621) | (15,456) | (11,276) |
| Net current assets | | 1,269,330 | 1,142,120 | 1,153,061 | 1,251,204 |
| Total assets less current liabilities | | 2,177,492 | 2,064,992 | 2,853,061 | 2,951,204 |
| Net assets | | 2,177,492 | 2,064,992 | 2,853,061 | 2,951,204 |
| Capital and Reserves | | | | | |
| Called up share capital | 13 | 1,225,000 | 1,225,000 | 1,225,000 | 1,225,000 |
| Special reserves | 14 | 1,747,416 | 1,747,416 | 1,747,416 | 1,747,416 |
| Profit and loss account | 14 | (794,924) | (907,424) | (119,355) | (21,212) |
| Total capital employed | 15 | 2,177,492 | 2,064,992 | 2,853,061 | 2,951,204 |

Approved by the Board and authorised for issue on 29 October 2007.

P Litten, Director

N J Newman, Director

Consolidated cash flow statement
For the year ended 30 June 2007

| | 2007 | | 2006 | |
|---|----------|-----------|----------|----------|
| | £ | £ | £ | £ |
| Net cash inflow from operating activities | | 258,123 | | 231,209 |
| Returns on investments and servicing of finance | | | | |
| Interest received | 37,840 | | 30,104 | |
| Interest paid | - | | (42) | |
| Net cash inflow for returns on investments and servicing of finance | | 37,840 | | 30,062 |
| Taxation | | - | | - |
| Capital expenditure and financial investment | | | | |
| Payments to acquire intangible assets | (95,802) | | (66,052) | |
| Payments to acquire tangible assets | (46,445) | | (31,417) | |
| Net cash outflow for capital expenditure | | (142,247) | | (97,469) |
| Increase in cash in the year | | 153,716 | | 163,802 |

**Notes to the consolidated cash flow statement
For the year ended 30 June 2007**

| 1) Reconciliation of operating profit to net cash inflow from operating activities | 2007 £ | 2006 £ |
|--|-----------|-----------|
| Operating profit | 77,696 | 178,471 |
| Depreciation of tangible assets | 84,964 | 113,891 |
| Amortisation of intangible assets | 71,993 | 71,993 |
| Increase/(decrease) in debtors | 150,575 | (373,968) |
| (Decrease)/increase in creditors within one year | (127,088) | 241,879 |
| (Increase) in stock | (17) | (1,057) |
| Net cash inflow from operating activities | 258,123 | 231,209 |

| 2) Analysis of net funds | 1 July 2006 £ | Cash flow £ | 30 June 2007 £ |
|--------------------------|------------------|----------------|-------------------|
| Net cash: | | | |
| Cash at bank and in hand | 158,916 | (29,051) | 129,865 |
| Liquid resources: | | | |
| Bank deposits | 726,643 | 182,767 | 909,410 |
| Net funds | 885,559 | 153,716 | 1,039,275 |

| 3) Reconciliation of net cash flow to movement in net funds | 2007 £ | 2006 £ |
|---|-----------|-----------|
| (Decrease)/Increase in cash in the year | (29,051) | 158,916 |
| Cash inflow from movement in liquid resources | 182,767 | 4,886 |
| Change in net funds resulting from cash flows | 153,716 | 163,802 |
| Movement in net funds in the year | 153,716 | 163,802 |
| Opening net funds | 885,559 | 721,757 |
| Closing net funds | 1,039,275 | 885,559 |

Notes to the consolidated financial statements For the year ended 30 June 2007

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards.

1.3 Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the Company and its subsidiary undertakings made up to 30 June 2007. The results of subsidiaries sold or acquired are included in the profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

1.4 Turnover

Turnover represent amounts receivable for goods and services, net of VAT and trade discounts and has been derived from its principal activity.

1.5 Goodwill and impairment

Goodwill arising on acquisition is written off in equal annual instalments over its estimated useful economic life of 20 years.

The carrying value of goodwill is reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable. These reviews assess the recoverable amount by reference to the net present value of expected future cash flows of the relevant income generating unit at a discount rate of 2.8%.

Impairment losses are recognised in the period in which they are identified.

1.6 Development costs

Development expenditure is written off to the profit and loss account in the year in which it is incurred, unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit.

Development costs of current projects will be amortised over 4 years.

1.7 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

| | |
|----------------------------------|--|
| Leasehold land and buildings | straight line over the life of the lease |
| Fixtures, fittings and equipment | 25% straight line |

1.8 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.9 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

1.10 Stock

Stock is valued at the lower of cost and net realisable value.

1.11 Deferred taxation

The accounting policy in respect of deferred tax reflects the requirements of FRS19 - Deferred tax. Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax is measured on a non-discounted basis.

1.12 Pensions

The pension costs charged in the financial statements represent the contributions payable by the Group during the year in accordance with FRS17.

1.13 Financial instruments

The Group does not enter into derivative transactions and does not trade in financial instruments. For the purpose of note 20, short term debtors and creditors are not treated as financial assets or financial liabilities.

1.14 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

1.15 Share-based payment schemes

The fair value of equity rights is estimated using the Binomial model at the date of grant to key employees and is dependent on factors such as the exercise price, expected volatility, option price and risk free interest rate. The fair value is then amortised through the Income Statement on a straight-line basis over the vesting period. Expected volatility is determined based on the historical share price volatility for the Company. Further information is given in note 19 to the financial statements.

2 Turnover

| Geographical market | 2007 £ | 2006 £ |
|---------------------|-----------|-----------|
| United Kingdom | 1,923,918 | 2,008,332 |
| Europe | 161,449 | 144,061 |
| Rest of the world | - | 20,770 |
| | 2,085,367 | 2,173,163 |

3 Operating Profit

| Operating profit is stated after charging: | 2007 £ | 2006 £ |
|---|-----------|-----------|
| Amortisation of intangible assets | 71,993 | 71,993 |
| Depreciation of tangible assets | 84,964 | 113,891 |
| Auditors' remuneration (Company £4,750) - statutory audit | 13,000 | 13,000 |
| Operating leases | 84,232 | 83,545 |

4 Interest Payable

| | 2007 £ | 2006 £ |
|----------------|-----------|-----------|
| Other Interest | - | 42 |

5 Taxation

| | 2007 £ | 2006 £ |
|---|-----------|-----------|
| Current year tax | 3,036 | - |
| Deferred tax | | |
| Deferred tax charge for the year | - | 54,000 |
| Factors affecting the tax charge for the year | | |
| Profit on ordinary activities before taxation | 115,536 | 208,533 |
| Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 19% (2006 - 19%) | 21,952 | 39,621 |
| Effects of: | | |
| Non deductible expenses | 753 | 232 |
| Depreciation add back | 21,027 | 21,683 |
| Capital allowances | (11,408) | (12,140) |
| Research and development allowances | (28,338) | (20,825) |
| Other tax adjustments | (950) | (28,571) |
| | (18,916) | (39,621) |
| Current tax charge | 3,036 | - |

6 Loss for the financial year

As permitted by section 230 of the Companies Act 1985, the holding company's profit and loss account has not been included in these financial statements. The loss for the financial year is made up as follows:-

| | 2007 £ | 2006 £ |
|---|-----------|-----------|
| Holding company's loss for the financial year | (98,143) | (53,453) |
| Transfer to special reserves (See Note 14) | - | 32,241 |
| Retained loss for the year | (98,143) | (21,212) |

7 Earnings per ordinary share

Basic earnings per share are calculated by dividing the profit attributable to ordinary shareholders of £112,500 (2006: £154,533) using a weighted average of 9,800,000 (2006: 9,800,000) ordinary shares in issue during the year.

Diluted earnings per share are adjusted for share options granted to employees where the exercise price is less than the price of the Company's ordinary shares during the year. These adjustments give rise to an increase of 74,597 (2006: 47,162) ordinary shares.

8 Intangible fixed assets

| Group | Goodwill £ | Development Costs £ | Total £ |
|-----------------------|---------------|------------------------|------------|
| Cost | | | |
| At 1 July 2006 | 2,728,292 | 436,343 | 3,164,635 |
| Additions | - | 95,802 | 95,802 |
| At 30 June 2007 | 2,728,292 | 532,145 | 3,260,437 |
| Amortisation | | | |
| At 1 July 2006 | 2,324,924 | 46,517 | 2,371,441 |
| Charge for the year | 25,476 | 46,517 | 71,993 |
| At 30 June 2007 | 2,350,400 | 93,034 | 2,443,434 |
| Net book value | | | |
| At 30 June 2007 | 377,892 | 439,111 | 817,003 |
| At 30 June 2006 | 403,368 | 389,826 | 793,194 |

9 Tangible fixed assets

| Group | Leasehold land and buildings £ | Fixtures, fittings and equipment £ | Total £ |
|-----------------------|--------------------------------------|--|------------|
| Cost | | | |
| At 1 July 2006 | 142,218 | 727,142 | 869,360 |
| Additions | 4,360 | 42,085 | 46,445 |
| At 30 June 2007 | 146,578 | 769,227 | 915,805 |
| Depreciation | | | |
| At 1 July 2006 | 104,761 | 634,921 | 739,682 |
| Charge for the year | 28,311 | 56,653 | 84,964 |
| At 30 June 2007 | 133,072 | 691,574 | 824,646 |
| Net book value | | | |
| At 30 June 2007 | 13,506 | 77,653 | 91,159 |
| At 30 June 2006 | 37,457 | 92,221 | 129,678 |

10 Fixed asset investments

| Company | Shares in subsidiary £ |
|---|---------------------------|
| Cost At 1 July 2006 and 30 June 2007 | 3,144,213 |
| Impairment At 1 July 2006 and 30 June 2007 | (1,444,213) |
| Valuation as at 30 June 2007 | 1,700,000 |

In the opinion of the directors, the aggregate value of the Company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

Holdings of more than 20%

The Company holds more than 20% of the share capital of the following companies:

| Company | Country of registration or incorporation | Shares held | |
|----------------------------|--|-------------|-----|
| | | Class | % |
| Subsidiary undertakings | | | |
| Centralfix Limited | England and Wales | Ordinary | 100 |
| nVision Technology Limited | England and Wales | Ordinary | 100 |

The principal activity of these undertakings for the last relevant financial year was as follows:

| Company | Principal activity |
|----------------------------|--|
| Centralfix Limited | Provision of business communication services |
| nVision Technology Limited | Dormant |

11 Debtors

| | Group | | Company | |
|------------------------------------|-----------|-----------|-----------|-----------|
| | 2007 £ | 2006 £ | 2007 £ | 2006 £ |
| Trade debtors | 363,333 | 516,023 | - | - |
| Amounts owed by group undertakings | - | - | 241,117 | 511,681 |
| Other debtors | 37,250 | 39,014 | - | - |
| Prepayments and accrued income | 64,756 | 60,877 | 8,417 | 7,988 |
| | 465,339 | 615,914 | 249,534 | 519,669 |

Other debtors include £35,473 (2006: £35,473) rental deposit which is secured by a charge in favour of the landlords.

12 Creditors: amounts falling due within one year

| | Group | | Company | |
|-----------------------------------|-----------|-----------|-----------|-----------|
| | 2007 £ | 2006 £ | 2007 £ | 2006 £ |
| Trade creditors | 98,113 | 170,593 | - | - |
| Amounts due to group undertakings | - | - | 1 | 1 |
| Taxes and social security costs | 70,595 | 76,126 | - | - |
| Accruals and deferred income | 68,861 | 114,902 | 15,455 | 11,275 |
| | 237,569 | 361,621 | 15,456 | 11,276 |

13 Share capital

| | 2007 £ | 2006 £ |
|---|-----------|-----------|
| Authorised 28,000,000 Ordinary shares of 12.5p each | 3,500,000 | 3,500,000 |
| Allotted, called up and fully paid 9,800,000 Ordinary shares of 12.5p each | 1,225,000 | 1,225,000 |

During the year every 25 issued and unissued ordinary shares of 0.5 pence were consolidated into 1 ordinary share of 12.5 pence in the capital of the Company.

The Company has entered into a scheme to provide share option incentives for key employees. A total of 72,000 ordinary shares of 12.5p each have been offered at an option price of 62.5p per share exercisable between 3 and 10 years after the date of grant, which was 1 May 2002. An additional 244,200 ordinary shares of 12.5p each have been offered at an option price of 18.75p per share exercisable between 3 and 10 years after the date of grant, which was 28 October 2004. During the year 22,600 (2006: 32,000) options to subscribe for ordinary shares lapsed.

Further information can be found in note 19.

14 Statement of movements on reserves

| Group | Special reserves £ | Profit and loss account £ |
|------------------------------|-----------------------|---------------------------------|
| Balance at 1 July 2006 | 1,747,416 | (907,424) |
| Retained profit for the year | - | 112,500 |
| Balance at 30 June 2007 | 1,747,416 | (794,924) |

| Company | Special Reserves £ | Profit and loss account £ |
|----------------------------|-----------------------|---------------------------------|
| Balance at 1 July 2006 | 1,747,416 | (21,212) |
| Retained loss for the year | - | (98,143) |
| Balance at 30 June 2007 | 1,747,416 | (119,355) |

In the previous year the Company successfully applied to the High Court of Justice to transfer to a special reserve the sum of £3,360,169 being the balance of the share premium account. In addition accumulated losses of £1,612,753 to 30th November 2005 were also transferred to the special reserve with the approval of the High Court of Justice.

15 Reconciliation of total capital employed

| | |
|-------------------------------|-----------|
| Group | 2007 £ |
| Profit for the financial year | 112,500 |
| Opening shareholders' funds | 2,064,992 |
| Closing shareholders' funds | 2,177,492 |
| Company | 2007 £ |
| Loss for the financial year | (98,143) |
| Opening shareholders' funds | 2,951,204 |
| Closing shareholders' funds | 2,853,061 |

16 Financial commitments

At 30 June 2007 the Group had annual commitments under non-cancellable operating leases as follows:

| | Land and Building | |
|------------------------------------|----------------------|-----------|
| | 2007 £ | 2006 £ |
| Expiry date: In over five years | 84,232 | 83,545 |

17 Directors' emoluments

| | 2007 £ | 2006 £ |
|------------------------------------|-----------|-----------|
| Emoluments for qualifying services | 150,000 | 127,500 |

Directors' remuneration includes £15,000 (2006: £12,750) which has been capitalised as development costs.

18 Related party transactions

During the year, £37,595 (2006: £21,715) was charged by Harris & Trotter LLP in respect of professional services. N J Newman is a member of that firm.

Cheerful Scout Plc is a guarantor for the lease entered into by Centralfix Limited, its subsidiary undertaking.

19 Employees

| Number of employees | 2007 | 2006 |
|--|--------|--------|
| The average monthly number of employees (including directors) during the year was: | Number | Number |
| Production | 17 | 13 |
| Administration | 4 | 4 |
| | 21 | 17 |

| Employment costs | 2007 | 2006 |
|-----------------------|---------|---------|
| | £ | £ |
| Wages and salaries | 596,140 | 498,535 |
| Social security costs | 69,305 | 53,091 |
| Pension costs | 1,172 | 172 |
| | 666,617 | 551,798 |

Share options incentives

The Company has set up an EMI Share option scheme for key employees. The maximum term of current arrangements under the EMI scheme ends on 27 October 2014. Upon vesting, each option allows the holder to purchase one ordinary share at the pre agreed option price.

At 30 June 2007, the following share options have not been exercised:

| Date of Grant | Number of shares | Exercise price per share |
|-----------------|------------------|--------------------------|
| 1 May 2002 | 72,000 | 62.50p |
| 28 October 2004 | 221,600 | 18.75p |

Changes in accounting policies

In line with the requirements of FRS 20 share-based payments, the Group has changed its policy on the accounting of share options issued as detailed below. There is no adjustment required to prior years as this was not material.

Share-based payments

The Group has applied the requirements of FRS 20 share-based payments from 1 July 2006. In accordance with the transitional provisions, FRS 20 has been applied to all grants of equity instruments after 7 November 2002 that were unvested as of 1 July 2006.

The Group issues equity-settled share-based payments to employees. Equity-settled share-based payments are measured at fair value at the date of grant. The fair value as determined at the grant date of equity-settled share-based payments is expensed on a straight line basis over the vesting period, based on the Group's estimate of shares that will eventually vest.

Fair value is measured by using the Binomial model. The expected life used in the model has been adjusted based on management's best estimate for the effect of non-transferability, exercise restrictions and behavioural considerations. This is the first year of adoption of FRS 20 share-based payments.

The fair value of the options is calculated using the Binomial model assuming the following assumptions:

| | |
|---------------------------|-----------------|
| Grant date | 28 October 2004 |
| Share price at grant date | 16.25p |
| Exercise price | 18.75p |
| Expected life | 4 years |
| Contractual life | 10 years |
| Risk free rate | 6% |
| Expected volatility | 43% |
| Expected dividend rate | 0% |
| Fair value option | 5.9868p |

The fair value calculated gives rise to a potential adjustment in the accounts of £3,943 for the current year and £6,572 for the prior year. In the opinion of the directors, no adjustment to the financial statements is required as the amounts are considered to be immaterial.

20 Treasury activities and financial instruments

The Group's financial instruments comprise cash and liquid resources. The main risks arising from the group's financial instruments are the interest rate risks. The Board reviews and agrees policies for managing these risks.

Interest rate risk profile of financial assets

The interest rate profile of the financial assets of the Group at 30 June 2007 is as follows:

| | Financial assets on which no interest is earned £ | Floating rate financial assets £ | Total £ |
|----------|--|-------------------------------------|------------|
| Sterling | 5,000 | 1,034,275 | 1,039,275 |

The floating rate financial assets comprise cash deposits on money market deposits at monthly rates.

Fair value of financial assets

The Group's book value of the financial assets equates to their fair values.

21 Pension costs Defined contribution

The Group makes pre-defined contributions to employees' personal pension plans.

Contributions payable by the Group for the year were £1,172 (2006: £172).

22 Post Balance Sheet Events

Subsequent to the year end, Cheerful Scout Plc formed a new company, Business Data Interactive Limited, in a joint venture with Apperly & Associates Limited, to take advantage of opportunities in the fast growing Business intelligence market.

Under the terms of the agreement, Cheerful Scout Plc, which will own 60% of Business Data Interactive Limited, will invest £200,000 and licence the intellectual property for its proprietary visualisation software products to the new business.

23 Control

There is no overall controlling party.